

DANILO SERRA

Email: dserra@tamu.edu

Webpage: <http://people.tamu.edu/~dserra>

Google Scholar: <http://scholar.google.com/citations?user=rCxnHg0AAAAAJ&hl=en>

EDUCATION

- 2009 PhD in Economics, University of Oxford and Centre for the Study of African Economies.
2003 MSc in Economics, London School of Economics and Political Science.
2001 BSc in Economics and Social Sciences (DES), Bocconi University, Milan.

CURRENT EMPLOYMENT

- Aug 2019 – Associate Professor, Texas A&M University.
 Department of Economics and Bush School of Government and Public Service.

PAST EMPLOYMENT

- 2018 - 2019 Associate Professor, Department of Economics, Southern Methodist University, Dallas, TX.
 Spring 2019: Maternity Leave.
2012 - 2018 Assistant Professor, Department of Economics, Southern Methodist University, Dallas, TX.
 Fall 2014: Maternity Leave.
2009 - 2012 Assistant Professor, Department of Economics, Florida State University.

EDITORIAL ROLES

- Sep 2021 - Co-editor, *Economic Inquiry*.
May 2020 - Associate Editor, *Journal of Economic Behavior and Organization*.

HONORS AND AFFILIATIONS

- 2017 Inaugural recipient of IFREE's Vernon L. Smith Ascending Scholar Prize.
2020 - External member, NOVAFRICA, Nova School of Business and Economics, Lisbon.
2012 - Member, Evidence in Governance and Politics (EGAP).

RESEARCH FIELDS

Behavioral and Experimental Economics; Development Economics; Economics of Corruption; Gender and Economics.

EDITED VOLUME

New Advances of Experimental Research on Corruption, edited with Leonard Wantchekon (Princeton), Research In Experimental Economics Volume 15, Bingley: Emerald Group Publishing, June 2012.

PUBLISHED AND FORTHCOMING ARTICLES

- “Health Workers’ Behavior, Patient Reporting and Reputational Concerns: Lab-in-the-Field Experimental Evidence from Kenya” with Isaac Mbiti (University of Virginia). IZA working paper. *Accepted, Experimental Economics*.
“Corrupt Police” with K. Abbink (Monash University) and D. Ryvkin (Florida State University). *Games and Economic Behavior*, 10: 101-119, 2020.
“Gender differences in the choice of major: The importance of female role models” with C. Porter (Lancaster University). *American Economic Journal: Applied Economics*, 12(3): 226-54, 2020.
“Motivating Whistleblowers” with J. Butler (UC Merced) and G. Spagnolo (SITE Stockholm School of Economics). *Management Science*, 66.2: 605-621, 2020.

- “Corruption and competition among bureaucrats: An experimental study” with D. Ryvkin (Florida State University). Journal of Economic Behavior and Organization, 175: 439-451, 2020.
- “Is more competition always better? An experimental study of extortionary corruption” with D. Ryvkin (Florida State University). Economic Inquiry, 57 (1): 50-72, 2019.
- “Corruption, Social Judgment and Culture: An Experiment” with T. Salmon (Southern Methodist University). Journal of Economic Behavior and Organization, 142: 64-78, 2017.
- “*I paid a bribe*: An experiment on information sharing and extortionary corruption” with D. Ryvkin (Florida State University) and James Tremewan (University of Auckland). European Economic Review, 94: 1-22, 2019.
- “Intermediaries in corruption: An experiment” with M. Drugov (New Economic School) and J. Hamman (Florida State University). Experimental Economics, 17: 78-99, 2014.
Winner of the Editor’s prize for the best paper published in Experimental Economics in 2014.
- “Participatory accountability and collective action: Experimental evidence from Albania” with A. Barr (University of Nottingham) and T. Packard (World Bank). European Economic Review, 68: 250–269, 2014.
- “Combining top-down and bottom-up accountability: Evidence from a bribery experiment” Journal of Law, Economics and Organization 28(3): 569-587, August 2012.
- “How corruptible are you? Bribery under uncertainty” with D. Ryvkin (Florida State University), Journal of Economic Behavior and Organization, 81: 466-77, January 2012.
- “Anticorruption policies: Lessons from the lab” with K. Abbink (Monash University). In D. Serra, & L. Wantchekon (Eds.), *New Advances in Experimental Research on Corruption* (1 ed., Vol. 15, pp. 77-115). (Research in Experimental Economics). Emerald Group Publishing Limited, 2012.
- “Corruption and culture: An experimental analysis” with A. Barr (University of Nottingham), Journal of Public Economics, 94, Issues 11-12, December 2010.
- “Intrinsic motivations and the non-profit sector: Evidence from Ethiopia” with A. Barr (University of Nottingham) and P. Serneels (University of East Anglia), Personality and Individual Differences, 51(3): 309-314, 2011. Special issue on *Economics and Personality*.
- “The effects of externalities and framing on bribery in a petty corruption experiment” with A. Barr (University of Nottingham), Experimental Economics, 12(4): 488 – 503, 2009.
- “Empirical determinants of corruption: A sensitivity analysis” Public Choice 126 (1-2): 225-256, 2006.

WORKING PAPERS

- “Influencing youths’ aspirations and gender attitudes through role models: Evidence from Somali schools” with E. K. Kipchumba (BRAC), C. Porter (Lancaster University) and M. Sulaiman (BRAC). Texas A&M University working paper, 2021.
- “Gender and leadership in organizations: Promotions, demotions and angry workers” with P. Chakraborty (Allegheny College). Texas A&M University working paper. Updated: December 2020.
- “Mobilizing parents at home and at school: An experiment on primary education in Angola” with V. Di Maro (World Bank), S. Leeffer (Nova University of Lisbon) and P. Vicente (Nova University of Lisbon). Working paper, February 2020. *R&R at Economic Development and Cultural Change*.

WORK IN PROGRESS

- “Proud to belong: The impact of ethics training on police officers in Ghana” with D. Harris (University of Oxford), O. Borcan (U of East Anglia), H. Telli (International growth Center), S. Dercon (University of Oxford).

“Information, beliefs and anti-corruption activism: Experimental evidence from India” with F. Afridi (Indian Statistical Institute), A. Basistha (Indian Statistical Institute), A. Dhillon (Kings’ College London).

“Job applications: Gender, cheating and self-promotion” with D. Ryvkin (Florida State University).

“Recruiting economics majors: The impact of an information campaign targeted at high school counselors” with J. Meer (Texas A&M University).

“Can different communication methods decrease gender bias in the workplace?” with T. Salmon (Southern Methodist University).

“Who self-select into councils?” with A. Cao (Texas A&M University) and D. Ryvkin (Florida State University).

“Long Term Impact of Trauma on the Psychological Well-being, Individual Preferences and Socio-Economic Status of Women Abducted by the Lord’s Resistance Army in Uganda” with A. Cassar (University of San Francisco) and C. Mbabazi (Makerere University).

“Women’s leadership in VSLAs” with K. Bjorvatn (Norwegian School of Economics), S. Chowdhury (University of Sydney), C. Franco (Norwegian School of Economics), M. Sulaiman (BRAC).

INVITED SEMINARS AND CONFERENCE PRESENTATIONS (since 2012)

- 2022 University of Florida; University of East Anglia; Centro de Investigacion y Docencia Economicas (CIDE), Mexico.
- 2021 International Food Policy Research Institute; King’s College London; Tinbergen Institute Amsterdam; University of Nottingham; Middlebury College; Loyola Marymount University; University of Regensburg; Newcastle University; Indian Statistical Institute (ISI); ESA North America meeting; SEA annual meeting; International Conference on Applied Development Economics at the Lahore School of Economics (*plenary speaker*).
- 2020 University of Texas at Austin; American University; Universidad de Los Andes; University of Queensland BESC seminar; Virginia Tech University; The Women in Economics initiative (WiE) workshop; University of Alaska Anchorage (*postponed*); Texas Tech University; AEA annual meeting; Texas Experimental Symposium; ESA world meeting; Advances in Field Experiments.
- 2019 Fair - The Choice Lab, Norwegian School of Economics; SITE - Stockholm School of Economics; Georgia State University; Washington State University; AEA annual meeting; ESA North America meeting; Norms and Behavioral Change workshop.
- 2018 UCLA, Anderson School of Management; Texas A&M, Department of Agricultural Economics; Methods in Experimental Economics Research (MEER) at Texas A&M; AEA annual meeting; Texas Experimental Symposium; ESA World meeting.
- 2017 University of Wisconsin-Madison, Dept. of Agricultural and Applied Economics; University of Pennsylvania Behavioral Ethics Lab; Nova University of Lisbon; AEA annual meeting; Texas Experimental Symposium; Social Dilemma bi-annual Conference; ESA World meeting; ESA North America meeting; SEA annual meeting.
- 2016 George Mason University, Interdisciplinary Center for Economic Science; Utah State University; Virginia Commonwealth University; University of Oklahoma; Northwestern University Workshop on Interdisciplinary Approaches to Corruption; Texas Experimental Symposium; NOAFRICA conference, Lisbon; ESA North America meeting.
- 2015 University of Texas at Dallas, Center for Behavioral Operations and Economics; ESA North America meeting; Methods in Experimental Economics Research at Texas A&M; Social Dilemmas Conference.
- 2014 New Economic School, Moscow; Higher School of Economics, Moscow; AEA annual meeting; EGAP Spring Meeting; Texas Experimental Symposium.

- 2013 Fordham University; Nova University of Lisbon; University of Arkansas; ESA North America meeting; SEA annual meeting; II Lisbon Meeting on Institutions and Political Economy; World Bank Workshop on “Governance Metrics in Service Delivery”; NYU-CESS Experimental Political Science Conference; Social Dilemma Conference.
- 2012 Wesleyan University; University of Bologna; Southern Methodist University; LUISS University, Rome; EIEF, Rome; University of East Anglia; University of Verona; CSEF at the University of Naples Federico II; ESA North America meeting; SEA annual meeting.

AWARDS, SCHOLARSHIPS AND GRANTS

- 2021 **T3 Funds, Texas A&M University.** PI, with Kalena Cortes (TAMU) and Erin Snider (TAMU). \$30,000. 2021-2022.
- 2020 **Alfred P. Sloan Foundation.** PI, with Elira Kuka (GWU). \$49,838. 2021-2022.
- 2017 **Inaugural recipient of the Vernon L. Smith Ascending Scholar Prize.**
The \$50,000 prize is presented by the International Foundation for Research in Experimental Economics (IFREE). The prize is given to an exceptional scholar in the field of experimental economics whose work embodies IFREE’s mission to *Promote Human Betterment through Experimental Economics to Improve the Understanding of Exchange Systems.*
- 2017 Journal of the European Economic Association *Excellence in Refereeing Award.*
- 2017 Winner of the Editor’s prize for best paper published in *Experimental Economics* in the year 2014 (for the paper “Intermediaries in Corruption: An Experiment”).
- 2016 Inaugural recipient of the Barbara and James Mangum Teaching Award, SMU Department of Economics.
- 2015 NBER Undergraduate Women in Economics (UWE) Grant. \$12,500. 2015-2016.
- 2012 *Economic Journal* Annual Referee Prize.
- 2011 Council on Research and Creativity (CRC) Small Grant Proposal Award Fall 2011-2012, Florida State University.
- 2010 First Year Assistant Professor (FYAP) Summer Grant, Florida State University.
- 2010 2009 Edgeworth Prize for outstanding doctoral thesis – Department of Economics, University of Oxford.
- 2009 Winner of the Best Student Paper Award, 2009 European School of New Institutional Economics (ESNIE), Cargese, Corsica.
- 2004 Inaugural Winner of the Unicredit Bank Giovanna Crivelli Award for Graduate Studies Abroad.

TEACHING

- TAMU Experimental Economics (PhD); Development Economics (Master students, Bush School); Policy Economics (undergraduate).
- SMU Intermediate Microeconomics; Behavioral and Experimental Economics; Behavioral Development & FSU Economics (PhD), Analysis of Economic Data; Economics of Corruption; Economics of Development.

DOCTORAL STUDENTS

At TAMU

2020-present: Andy Cao (Chair).

2021-present: Nanyin Yang (Committee member).

At SMU

2020: Priyanka Chakraborty (Committee member). Placement: Centenary College.

2019: Kuangli Xie (Committee member). Placement: Square.

2015: Shraman Banerjee (Committee member). Placement: Shiv Nadar University, India.

SERVICE

Mentoring and Diversity & Inclusion Initiatives

- 2021
- Co-organizer, Texas A&M Pre-Doc Pipeline Conference for URM students;
 - Co-organizer, CSWEP mentorship program for female/non-binary PhD students at the SEA annual meeting;
 - Mentor, CSWEP Mentoring Breakfast for Junior Economists at the ASSA virtual conference;
 - Co-founder and co-organizer, Adopt a Paper mentoring program;
 - Panelist, CSWEP, CSMGEP and CEE joint webinar on “Helping faculty help students get into PhD students in Economics”;
 - Keynote speaker, Montana State webinar on work-life balance.
- 2020
- Co-organizer, ASHE & Texas A&M Pre-Doc Pipeline Conference for Hispanic students;
 - Co-organizer and panelist, Texas A&M Workshop for High School Counselors;
 - Co-founder and co-organizer, Adopt a Paper mentoring program;
 - Mentor, CSWEP mentorship program for female/non-binary PhD students;
 - Faculty sponsor, Women in Economics club;
 - Member, ESA Ethics Committee.

Other Recent Service

- 2021 - 2022
- Faculty coordinator for the Economics Undergraduate Research Opportunities Program (EUROP);
 - Seminar organizer, Behavioral and Experimental group;
 - Member, Executive Committee.
- 2017 – 2020
- Executive Committee member (*elected*), Economics Science Association (ESA).

Refereeing

American Economic Review ♦ American Economic Review: Insights ♦ American Economic Journal: Applied ♦ American Economic Journal: Policy ♦ American Economic Journal: Micro ♦ American Journal of Political Science ♦ American Political Science Review ♦ Economic Development and Cultural Change ♦ Economic Inquiry ♦ Economic Journal ♦ Economics Letters ♦ Economics of Governance ♦ European Economic Review ♦ European Journal of Political Economy ♦ Experimental Economics ♦ Games and Economic Behavior ♦ Journal of African Economies ♦ Journal of Economic Education ♦ Journal of Economic Behavior and Organization ♦ Journal of Human Resources ♦ Journal of Legal Studies ♦ Journal of the Economic Science Association ♦ Journal of the European Economic Association ♦ Journal of Experimental Political Science ♦ Journal of Economic Psychology ♦ Journal of Labor Economics ♦ Journal of Law, Economics and Organization ♦ Journal of Public Economics ♦ Quarterly Journal of Economics ♦ Management Science ♦ Public Choice ♦ Southern Economic Journal ♦ World Development ♦ National Science Foundation (grant proposals) ♦ European Commission (grant proposal).