

PART 1. AWARENESS

MODULE 2 EXERCISE. Familiar Lens(es)

LEARNING GOAL: To enhance awareness of the diverse cultural lenses that shape stakeholders perspectives on land conservation, to identify which is most familiar for you based on your personal life experience, and to understand the value of "I" messages in conflict resolution.

STEP 1. After viewing the presentation for this module, reflect on which of the examples felt most familiar to you personally.

STEP 2. Reread the following descriptions, presented as examples of stakeholder lenses:

- ▶ **Pat:** saving a way of life, based on using what nature provides, ...to see wildlife and experience nature ... "as during my youth"
- ▶ **Chris:** a dynamic, adaptive process of sustainable harvest to meet human food and material needs. .."if the land can produce, it should produce"
- ▶ **Lyn:** the equitable management of resources in the public trust, "consider multiple use, agency mandates, and voters"
- ▶ **Kim:** a moral imperative for the long-term protection of public goods (air, water, nature) ..."humans do not have the right to destroy it"

STEP 3. Discuss each of the following questions:

1. Which lens is most familiar to you, that of Pat, Chris, Lyn or Kim? Why?
2. Think about a personal experience when you felt that you were communicating with someone who shared your own familiar lens on conservation; please describe the experience?
3. In training to enhance conflict resolution skills, why do trainers recommend using "I" messages rather than "you" messages?