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CURRENT EMPLOYMENT AND AFFILIATIONS

- 2019 - Associate Professor, Texas A&M University.
Department of Economics and Bush School of Government and Public Service.
- 2024 - IZA (Institute of Labor Economics): Research Fellow.
- 2024 - LEO (Wilson Sheehan Lab for Economic Opportunities): Faculty Affiliate.
- 2023 - J-PAL (Abdul Latif Jameel Poverty Action Lab): Affiliated Professor.
- 2020 - Mosbacher Institute for Trade, Economics, and Public Policy: Research Fellow.
- 2012 - EGAP (Evidence in Governance and Politics): Research Member

EDUCATION

- 2009 PhD in Economics, University of Oxford (*Edgeworth Prize* for outstanding doctoral thesis).
- 2003 MSc in Economics, London School of Economics and Political Science.
- 2001 BSc in Economics and Social Sciences (DES), Bocconi University, Milan.

PAST EMPLOYMENT

- 2018-2019 Associate Professor, Department of Economics, Southern Methodist University, Dallas, TX.
Spring 2019: Maternity Leave.
- 2012-2018 Assistant Professor, Department of Economics, Southern Methodist University, Dallas, TX.
Fall 2014: Maternity Leave.
- 2009-2012 Assistant Professor, Department of Economics, Florida State University.

RESEARCH FIELDS

Development Economics; Economics of Education; Gender Economics; Behavioral Economics; Corruption.

EDITORIAL ROLES

- 2021 - 2024 Co-editor, *Economic Inquiry*.
- 2020 - 2023 Associate Editor, *Journal of Economic Behavior and Organization*.

PUBLISHED AND FORTHCOMING WORK

- (1) “[Gender and leadership in organizations: The threat of backlash](#)” with P. Chakraborty (Centenary College). *Economic Journal*, 134, Issue 660, May 2024.
- (2) “[Mobilizing parents at home and at school: An experiment on primary education in Angola](#)” with V. Di Maro (World Bank), S. Leeffers (Nova University of Lisbon) and P. Vicente (Nova University of Lisbon). *Economic Development and Cultural Change* 72:3, 1069-1116, 2024.
- (3) “[Can high school counselors help the economics pipeline?](#)” with M. Gentry (Texas A&M University) and J. Meer (Texas A&M University). *American Economic Association P&P* 113: 462-66, 2023.
- (4) “[Health Workers’ Behavior, Patient Reporting and Reputational Concerns: Lab-in-the-Field Experimental Evidence from Kenya](#)” with I. Mbiti (University of Virginia). *Experimental Economics*, 25: 514–556, 2022.
- (5) “[Gender differences in the choice of major: The importance of female role models](#)” with C. Porter (Lancaster University). *American Economic Journal: Applied Economics*, 12(3): 226-54, 2020.
- (6) “[Motivating Whistleblowers](#)” with J. Butler (UC Merced) and G. Spagnolo (SITE Stockholm School of Economics). *Management Science*, 66.2: 605-621, 2020.

PUBLISHED WORK (continued)

- (7) “[Corrupt Police](#)” with K. Abbink (Monash University) and D. Ryvkin (Florida State University). Games and Economic Behavior, 10: 101-119, 2020.
- (8) “[Corruption and competition among bureaucrats: An experimental study](#)” with D. Ryvkin (Florida State University). Journal of Economic Behavior and Organization, 175: 439-451, 2020.
- (9) “[Is more competition always better? An experimental study of extortionary corruption](#)” with D. Ryvkin (Florida State University). Economic Inquiry, 57 (1): 50-72, 2019.
- (10) “[Corruption, Social Judgment and Culture: An Experiment](#)” with T. Salmon (Southern Methodist University). Journal of Economic Behavior and Organization, 142: 64-78, 2017.
- (11) “[I paid a bribe: An experiment on information sharing and extortionary corruption](#)” with D. Ryvkin (Florida State University) and J. Tremewan (University of Auckland). European Economic Review, 94: 1-22, 2017.
- (12) “[Participatory accountability and collective action: Experimental evidence from Albania](#)” with A. Barr (University of Nottingham) and T. Packard (World Bank). European Economic Review, 68: 250–269, 2014.
- (13) “[Intermediaries in corruption: An experiment](#)” with M. Drugov (New Economic School) and J. Hamman (Florida State University). Experimental Economics, 17: 78-99, 2014.
Winner of the Editor’s prize for the best paper published in Experimental Economics in 2014.
- (14) “[Combining top-down and bottom-up accountability: Evidence from a bribery experiment.](#)” Journal of Law, Economics and Organization 28(3): 569-587, August 2012.
- (15) “[How corruptible are you? Bribery under uncertainty](#)” with D. Ryvkin (Florida State University). Journal of Economic Behavior and Organization, 81: 466-77, January 2012.
- (16) “[Corruption and culture: An experimental analysis](#)” with A. Barr (U of Nottingham). Journal of Public Economics, 94, Issues 11-12, December 2010.
- (17) “[Intrinsic motivations and the non-profit sector: Evidence from Ethiopia](#)” with A. Barr (University of Nottingham) and P. Serneels (University of East Anglia), Personality and Individual Differences, 51(3): 309-314, 2011. Special issue on *Economics and Personality*.
- (18) “[The effects of externalities and framing on bribery in a petty corruption experiment](#)” with A. Barr (University of Nottingham), Experimental Economics, 12(4): 488 – 503, 2009.
- (19) “[Empirical determinants of corruption: A sensitivity analysis](#)” Public Choice 126 (1-2): 225-256, 2006.

WORKING PAPERS

- (20) “[The impact of role models on youths’ aspirations, gender attitudes and education in Somalia](#)” with E. Kipchumba (Trinity College, Dublin), C. Porter (Lancaster University) and M. Sulaiman (BRAC University). TAMU working paper, 2022. *New draft*: IZA DP No: 17261, August 2024.
 - *Funded by the Spencer Foundation.*
- (21) “[My department cares: Supporting college students through encouragement emails](#)” with D. Gomez-Vasquez (Texas A&M University). *First draft*: August 2024.
- (22) “[Proud to belong: The impact of ethics training on police officers in Ghana](#)” with D. Harris (University of Oxford), O. Borcan (U of East Anglia), H. Telli (International Growth Center), B. Schettini (Brazil Ministry of Education), S. Dercon (University of Oxford). *First draft*: June 2022. *Revised*: [IZA working paper](#), 2024.
- (23) “[Activating Change: The Role of Information and Beliefs in Social Activism](#)” with F. Afridi (ISI Delhi), A. Basistha (ISI Delhi), A. Dhillon (Kings’ College London). IZA wp, July 2023. *Revised*: March 2024.

- (24) “[Can Crises Affect Citizen Activism? Evidence from a Pandemic](#)” with F. Afridi (ISI Delhi), A. Basistha (ISI Delhi) and A. Dhillon (King’s College). CAGE wp, November 2023. *Revised*: IZA wp March 2024.

BOOK CHAPTERS AND EDITED VOLUME

“Experimental Development Economics: Current Scope and Future Directions” with U. Dasgupta, P. Jakiela, P. Maitra, O. Ozier and A. Viceisza, forthcoming in for the *Handbook of Experimental Development Economics*, edited by Utteeyo Dasgupta and Pushkar Maitra. Edward Elgar. In press.

“Role models in Developing Countries” forthcoming in for the *Handbook of Experimental Development Economics*, edited by Utteeyo Dasgupta and Pushkar Maitra. Edward Elgar. In press.

“Anticorruption policies: Lessons from the lab” with K. Abbink (Monash University). In D. Serra, & L. Wantchekon (Eds.), *New Advances in Experimental Research on Corruption* (1 ed., Vol. 15, pp. 77-115). (Research in Experimental Economics). Emerald Group Publishing Limited, 2012.

New Advances of Experimental Research on Corruption, edited with Leonard Wantchekon (Princeton). Bingley: Emerald Group Publishing, June 2012.

WORK IN PROGRESS

Economics of Education

- (1) “[Recruiting economics majors: The impact of an information campaign targeted at high school counselors](#)” with J. Meer (Texas A&M University) and Kennedy Johnston (Texas A&M University).
 - *Funded by the Social Science Research Council (SSRC) and the American Economic Association Committee for the Status of Women in the Economics Profession (CSWEP).*
- (2) “[Unlocking Opportunities: Facilitating Student Transfers from 2- to 4-Year Colleges through Coaching](#)” with C. Carruthers (U Tennessee), I. Casellas Connors (TAMU) and K. Cortes (TAMU).
 - *Funded by J-PAL Social Policy Research Initiative (SPRI)*
- (3) “[Dismantling gender stereotypes in STEM careers among adolescents and their teachers: Experimental evidence from Peruvian schools](#)” with M. Agurto (Universidad de Piura) and S. Sudipta (Virginia Tech University).
 - *Funded by the Consorcio de Investigación Económica y Social, Peru.*
- (4) “The Labor Market Impacts of a College-Based Female Role Model Intervention” with C. Porter (Lancaster University).

Gender and Development

- (5) “[Women’s Leadership in Village Savings and Loan Associations](#)” with M. Sulaiman (BRAC University), K. Bjorvatn (Norwegian School of Economics), S. Chowdhury (University of Sydney), C. Franco (Norwegian School of Economics).
 - *Funded by the Bill and Melinda Gates Foundation.*
- (6) “[The long-term impacts of childhood abduction: Evidence from women in Northern Uganda](#)” with A. Cassar (USF), E. Kandpal (CGD), M. Lambert (Texas A&M), C. Mbabaze (Makerere University).
 - *Funded by the World Bank.*
- (7) “[From Jobs to Careers: Lifting Constraints to Women’s Career Advancement in South Asia](#)” with R. Robertson (Texas A&M University), F. Afridi (ISI Delhi), H. Ahmed (Lahore School of Economics).
 - *Funded by the IZA Gender, Growth and Labor Markets in Low-Income Countries (G²LM/LIC) program.*

WORK IN PROGRESS (continued)

- (8) “[The Impact of Cash Transfers, Coaching and Mental Health Counseling on Victimized Women in Uganda](#)” with A. Cassar (University of San Francisco), E. Kandpal (The Center for Global Development), M. Lambert (Texas A&M University) and C. Mbabazi (Makerere University).
- *Funded by The World Bank and the Center for Global Development (CGD).*
- (9) “Inclusive Growth in the Green Economy” with R. Robertson (TAMU Bush School) and H. Ahmed (Lahore School of Economics).
- *Funded by the US State Department.*

Labor Economics: Biases in the Workplace

- (10) “[Reaching for the Stars? An experiment on discrimination in hiring](#)” with D. Gomez-Vasquez (Texas A&M University) and T. Salmon (SMU). *Data collection completed.*
- (11) “[The impact of high-quality research feedback on the academic success of junior scholars](#)” with E. Kuka (George Washington University).
- *Funded by the Alfred P. Sloan Foundation and the Russell Sage Foundation*
- (12) “[Can different modes of communication affect gender bias in the workplace?](#)” with D. Gomez-Vasquez (Texas A&M University), M. Lambert (Texas A&M University) and T. Salmon (SMU). *In the lab.*

Political Economy

- (13) “[Who self-select into committees: The pro-social or the corrupt?](#)” with A. Cao (Center for Naval Analyses) and D. Ryvkin (Florida State University). *Data collection completed.*

GRANTS

- 2024 *Arnold Ventures (planning grant). \$97,387.*
With K. Johnston (PhD student, Texas A&M University).
- 2024 *J-PAL Social Policy Research Initiative (SPRI). \$170,312.*
With C. Carruthers (U Tennessee), K. Cortes (TAMU Bush School) and I. Casellas Connors (TAMU Bush School).
- 2023 *CSWEP-SSRC Women in Economics and Mathematics Research Consortium. \$176,000.*
With J. Meer (TAMU).
- 2023 *IZA Gender, Growth and Labor Markets in Low-Income Countries (G²LM/LIC). \$420,598.*
With R. Robertson (TAMU Bush School), F. Afridi (ISI Delhi), H. Ahmad (Lahore School of Economics).
- 2023 *US Department of State. \$246,000.*
With R. Robertson (TAMU Bush School).
- 2022 *CIES, Consorcio de Investigación Económica y Social, Peru. \$60,000.*
With M. Agurto (Universidad de Piura) and S. Sarangi (Virginia Tech University).
- 2022 *The World Bank, Development Research Group. \$200,000.*
With E. Kandpal (The World Bank) and A. Cassar (University of San Francisco).
- 2021 *The Russell Sage Foundation. \$49,818.*
With E. Kuka (GWU).
- 2021 *T3 Funds, Texas A&M University. \$30,000.*
With K. Cortes (TAMU) and E. Snider (TAMU).

GRANTS (continued)

- 2021 *The Spencer Foundation*. \$49,396.
With C. Porter (Lancaster University), M. Sulaiman (BRAC University), and E. Kupchamba (Trinity College, Dublin).
- 2020 *The Alfred P. Sloan Foundation*. \$49,838. (PI)
With E. Kuka (GWU).
- 2020 *The Bill and Melinda Gates Foundation*. \$440,000.
With M. Sulaiman (BRAC University), joint with C. Franco (NHH - FAIR), K. Bjorvatn (NHH, FAIR) and S. Chowdhury (University of Sydney).

INVITED KEYNOTES AND PLENARY PANELS

- 2025
- American Economic Association (AEA) Conference on Teaching and Research in Economic Education (CTREE) - *invited keynote*.
- 2023
- International Conference on Applied Development Economics, sponsored by the International Growth Center and the Lahore School of Economics - *invited keynote*.
- 2022
- International Conference on the Economics of Global Interactions, organized by University of Bari and FAIR-NHH- *invited keynote*.
 - Cornell's 100 Years of Economic Development Conference - *invited plenary panelist on "Behavioral Development Economics"*.
- 2021
- International Conference on Applied Development Economics sponsored by the International Growth Center and the Lahore School of Economics - *invited keynote* (virtual).
 - Southern Economics Association Conference - Panel on "Experimental Development Economics: Current Scope and Future Directions" - *invited panelist*.

INVITED SEMINARS AND CONFERENCE PRESENTATIONS (past 6 years)

- 2024 London School of Economics (LSE) Behavioral Political Economy workshop (*invited presenter*); Synapse Lab at the University of Stavanger, Norway; EGAP Displacement, Migration and Integration Priority Meeting, Washington, DC; Gender in the Global Economy workshop, Bernard College, New York (*invited presenter*); University of Wyoming (*postponed*); Center for the Study of African Economies (CSAE) Annual Conference, Oxford; ASSA Annual conference.
- 2023 University of Pittsburgh; AXA Research Lab on Gender Equality at Bocconi University; University of Nebraska – Lincoln; Advances in Field Experiments (AFE) conference; Center for the Studies of African Economies (CSAE) Annual Conference, Oxford (UK); Discrimination and Diversity Workshop, University of East Anglia; American Economic Association (ASSA) Annual Conference; Midwest International Economic Development Annual Conference; G2LM|BREAD Conference on Development Economics, Nairobi.
- 2022 University of Illinois Urbana Champaign, Gies College of Business; University of Alaska-Anchorage; University of Florida; Centro de Investigacion y Docencia Economicas (CIDE), Mexico; NBER Summer Institute; Universidad del Rosario, Colombia; Monash University; University of East Anglia; Workshop of Experimental and Behavioral Economics of the Americas (WEBEAS) online seminar; Southern Economic Association (SEA) Annual Conference; Discrimination and Disparities online seminar series; Texas Economics of Crime Workshop; By-annual Social Dilemmas Conference.
- 2021 Loyola Marymount University; University of Nottingham; Middlebury College; King's College, London; International Food Policy Research Institute (IFPRI); Tinbergen Institute, Amsterdam; University of Regensburg; Newcastle University; Indian Statistical Institute (ISI); NEUDC Conference; ESA North American Conference; Southern Economic Association (SEA) annual meeting; Annual Symposium on Economic Experiments in Developing Countries (SEEDEC); Economic Science Association (ESA) North-America Conference; KDI School-World Bank DIME Conference on Impact Evaluation in Sustainable and Inclusive Development.

- 2020 University of Texas at Austin; American University; Virginia Tech University; University of Queensland BESC seminar; Universidad de Los Andes; Texas Tech University; Advances in Field Experiments (AFE) Conference; Economic Science Association (ESA) World Conference; American Economic Association (ASSA) Annual Conference; The Women in Economics initiative (WiE) workshop.
- 2019 Fair - The Choice Lab, Norwegian School of Economics; SITE - Stockholm School of Economics; Georgia State University; Washington State University; American Economic Association (ASSA) Annual Conference; Texas Experimental Symposium; Norms and Behavioral Change Workshop; Economic Science Association (ESA) North-America Conference.
- 2017-2019 UCLA, Anderson School of Management; University of Wisconsin-Madison, Dept. of Agricultural and Applied Economics; University of Pennsylvania Behavioral Ethics Lab; Nova University of Lisbon Texas A&M, Department of Agricultural Economics; Methods in Experimental Economics Research (MEER) at Texas A&M; AEA annual meeting; Texas Experimental Symposium; Economic Science Association (ESA) North-America and World Conferences; ASSA and SEA annual conferences.

AWARDS AND RECOGNITIONS

- 2022 Best Provider of Feedback to Graduate Students, Texas A&M University, Department of Economics.
- 2017 *Inaugural recipient of the Vernon L. Smith Ascending Scholar Prize.*
The \$50,000 prize is presented by the International Foundation for Research in Experimental Economics (IFREE) to an exceptional scholar in the field of experimental economics.
- 2017 Journal of the European Economic Association *Excellence in Refereeing Award*.
- 2017 Editor's prize for best paper published in *Experimental Economics* in the year 2014 ("Intermediaries in Corruption: An Experiment").
- 2016 Inaugural recipient of the Barbara and James Mangum Teaching Award, SMU Economics.
- 2012 *Economic Journal* Annual Referee Prize.
- 2010 *Edgeworth Prize* for outstanding doctoral thesis – Department of Economics, University of Oxford.
- 2009 Winner of the Best Student Paper Award, European School of New Institutional Economics (ESNIE), Cargese, Corsica.
- 2004 Inaugural Winner of the Unicredit Bank Giovanna Crivelli Award for Graduate Studies Abroad.

DOCTORAL STUDENTS

*Expected graduation year.

- 2027* Kennedy Johnston (Chair).
- 2026* Miranda Lambert (Co-Chair).
- 2026* Zach Pierce (Committee member).
- 2025* Daniel Gomez Vasquez (Chair).
- 2025* Andre'nay Harris (Committee member).
- 2024 Nanyin Yang (Committee member). Placement: Postdoctoral fellow, University of Sydney.
- 2023 Andy Cao (Chair). Placement: Research Analyst, Center for Naval Analyses (CNA).
- At SMU*
- 2020 Priyanka Chakraborty (Committee member). Placement: Assistant Professor, Allegheny College.
- 2019 Kuangli Xie (Committee member). Placement: Data scientist, Square.

TEACHING

Courses taught at TAMU, FSU, SMU:

Undergraduate: Policy Economics; Behavioral and Experimental Economics; Analysis of Economic Data; Economics of Corruption; Intermediate Microeconomics.

Graduate: Experimental Economics; Development Economics.

SERVICE

Mentoring Initiatives and Activities

- 2020 - 2024 ▪ Co-founder and co-organizer, [Adopt a Paper](#) mentoring program.
- 2023 ▪ Co-organizer and panelist, Texas A&M Workshop for High School Counselors;
- 2022 ▪ Co-organizer and panelist, Texas A&M Workshop for High School Counselors;
 ▪ Member, Department of Economics Climate and Inclusion Committee.
- 2021 ▪ Co-organizer, Texas A&M Pre-Doc Pipeline Conference for URM students;
 ▪ Co-organizer, CSWEP mentorship program for female/non-binary PhD students at the SEA annual meeting;
 ▪ Mentor, CSWEP Mentoring Breakfast for Junior Economists (online);
- Panelist, CSWEP, CSMGEP and CEE joint webinar on “Helping faculty help students get into PhD students in Economics.”
- 2020 ▪ Co-organizer, ASHE & Texas A&M Pre-Doc Pipeline Conference for Hispanic students;
 ▪ Co-organizer and panelist, Texas A&M Workshop for High School Counselors;
 ▪ Mentor, CSWEP mentorship program for female/non-binary PhD students;
 ▪ Faculty sponsor, Women in Economics club;

Other Recent Departmental Service

- 2024 - 2025 ▪ Executive Committee (elected), Department of Economics.
- 2023 - 2025 ▪ Graduate Placement Director, Department of Economics.
- 2022 - 2023 ▪ Hiring committee member, Bush School - economist search.
- 2021 - 2023 ▪ Seminar organizer, Behavioral and Experimental group, Department of Economics.

Editorial Roles

2021 - Co-Editor, *Economic Inquiry*.

2020 - 2023 Associate Editor, *Journal of Economic Behavior and Organization*.

Referee for:

American Economic Review ♦ American Economic Review: Insights ♦ American Economic Journal: Applied ♦ American Economic Journal: Policy ♦ American Economic Journal: Micro ♦ American Journal of Political Science ♦ American Political Science Review ♦ Economic Development and Cultural Change ♦ Economic Inquiry ♦ Economic Journal ♦ Economics of Education Review ♦ Economics Letters ♦ European Economic Review ♦ Experimental Economics ♦ Games and Economic Behavior ♦ IZA World of Labor ♦ Journal of Development Economics ♦ Journal of Economic Behavior and Organization ♦ Journal of Human Resources ♦ Journal of the European Economic Association ♦ Journal of Labor Economics ♦ Journal of Law, Economics and Organization ♦ Journal of Political Economy ♦ Journal of Public Economics ♦ Quarterly Journal of Economics ♦ Management Science ♦ Review of Economics and Statistics ♦ World Development.

Reviewer for: National Science Foundation ♦ European Commission ♦ Russell Sage Foundation